

MEETING OF THE BOARD OF DIRECTORS OF THE ANTELOPE VALLEY FAIR
ASSOCIATION THURSDAY MARCH 23, 2017 IN THE BOARDROOM AT
2551 WEST AVE. H., LANCASTER, CALIFORNIA AT 5:00 P.M.

1. CALL TO ORDER: **President Harris**
2. PLEDGE OF ALLEGIANCE: **Director Ward**
3. ATTENDANCE:
 - A. Directors Present: **President Harris, Directors Van Dam, Chelette, Troth, Dino, Emard, Ward, and Mercy**
 - B. Directors Absent: **Upon motion by Director Emard, seconded by Director Chelette to excuse the absences of Directors Hughes, Camacho, and Smith. Motion carried by an 8-0 yes vote.**
 - C. STAFF PRESENT: **D. Jacobs, D. Smith, and J. Murad**
4. GUESTS: **None**
5. PUBLIC COMMENT: **None**
6. APPROVALS:
 - A. Approval of Agenda **Upon motion by Director Emard, seconded by Director Mercy to approve the agenda. Motion carried with an 8 to 0 yes vote.**
7. BOARD COMMITTEE REPORTS/
STAFF REPORTS:
 - A. Executive: **None**
 - B. Finance: **Director Troth reviewed the financials. Staff will report to the Board of Directors any recommendations for rate increases at the April 25, 2017 meeting**
 - C. Fair/ Board Development: **None**
 - D. Joint Committee on Governance: **None**

8. VOLUNTEER COMMITTEE REPORTS:

- A. AV Rural Museum: **AVRM Committee will be invited to Attend the April FOF meeting, for lunch and go to the building site.**
- B. Livestock Council: **None**
- C. Rodeo/PBR: **None**
- D. Rural Olympics: **None**
- E. Steering: **Kick off dinner will be July 14, 2017**
- F. Youth Ambassador / FFA outreach: **April 1st clean up at AVHS**
- G. Farm and Garden: **None**
- H. Home Arts: **None**

9. CONSENT CALENDAR: (Motion Required)

Upon motion by Director Ward, seconded by Director Mercy to approve the Consent Calendar. Items 9A through 9E with items 9 B1 and 9 C3 pulled. Motion carried by a 8-0 yes vote.

Upon motion Mercy, seconded by Director Chelette to approve items 9 B1 and 9 C3. Motion carried by a 7-0 Yes vote. Director Emard abstained.

A. MINUTES OF BOARD MEETING:

February 23, 2017 (pg. 1)

B. RENTAL AGREEMENTS:

1. Interim:

17-28 I thru 17-31 I (pg. 5)

C. STANDARD AGREEMENTS:

1. Service Contracts:

SV17-08 thru Sv17-10 (pg.6)

2. Entertainment Contracts:

E-17-01 thru E17-15 (pg.7)

3. Sponsorship Contracts:

SP17-01 thru Sp17-20 (pg. 8)

4. Marketing Contracts:

MSV17-13 thru MSV17-14 (pg.9)

MSP17-01 thru MSP17-03

4. Concessionaire Contracts:

None

5. Carnival Contracts:

None

6. Additional Contracts:

17-01B thru 17-81B (Bridal Show) (pg. 10)

17-01H thru 17-117H (home Show)

D. FINANCIALS:

January 1-31, 2017 (pg. 17)

E. EXPENDITURES:

February 1-28, 2017 (pg. 14)

10. ORGANIZATIONAL INFORMATION

Upon motion by Director Chelette, seconded by Director Mercy and motion carried to receive and file Items 10 A-3 through 10 B-2 . Motion carried with an 8-0 yes vote.

A. MINUTES OF BOARD MEETINGS:

1. JPA

February 23, 2017

2. Friends of the Fair

February 23, 2017

3. 50th DAA

February 23, 2016

B. FINANCIALS:

1. Friends of the Fair

January 1-31, 2017

2. 50th DAA

January 1-31, 2017

11. NEW BUSINESS:

A. Written requests or communiques from the AVJPA

None

B. Written requests or communiqués from The 50th DAA

None

12. OLD BUSINESS:

A. Strategic Planning:

Upon motion by Director Ward, and seconded by Director Emard to move forward to a full time Bingo plan. Motion carried by a 8-0 yes vote.

13. OTHER ITEMS:

None

14. PRESIDENT'S REPORT:

None

15. MANAGERS REPORT & UPCOMING EVENTS:

Bill AB1131 for the 50th DAA audit passed through the Agriculture Committee.

16. CORRESPONDENCE:

None

17. DIRECTORS COMMENTS:

Director Van Dam: Ducks Unlimited Fundraiser was down.

Director Dino: Learning a lot.

Director Troth: Welcome Director Dino, and thanked JPA Director Rob Parris

Director Chelette: Welcome Director Dino.

Thanked Rob Parris.

Director Mercy: Welcome Director Dino
President Harris: Welcome Director Dino, and
thanked Rob Parris (JPA)
JPA Director Parris: It's essential that all the
Board of Directors communicate.

18. CLOSED SESSION:

None

19. ADJOURNMENT: (Motion required)

Upon motion by Director Chelette, seconded by
Director Emard to adjourn the meeting at
6:35 p.m. Motion carried by an 8 to 0 Yes vote.

Howard Harris, President

Dan Jacobs, Manager